

ANNEX 1

Study Plan of the master's program "International Politics and Economic Relations" (the "IPER") carried out by the University of Macerata, and the master's program "International Public and Business Administration" (the "IPBA") carried out by MGIMO

A) Study plan of the master's program "International Politics and Economic Relations" (the "IPER") carried out by the University of Macerata

Course	SSD	ECTS
<i>FIRST YEAR</i>		
Comparative Public Law	IUS/21 IUS/13 IUS/09	8
Comparative Government and Politics of West and East Europe*	SPS/03	8
European Union Institutions and Policies*	SPS/04	8
Comparative Sociology of Law and Global Social Indicators <i>or</i> Globalisation and Criminal Justice: current issues*	SPS/07 SPS/12	8
History of International Relations*	SPS/06	8
Advanced Language to be selected among: Advanced French <i>or</i> Advanced Spanish <i>or</i> Advanced German <i>or</i> , as an alternative, a basic course to be selected among: Italian Chinese Russian Arabic	L-LIN/04 L-LIN/07 L-LIN/14 L-OR/21 L-LIN/21 L-OR/12	8
<i>SECOND YEAR</i>		
International Trade Law and WTO Rules*	IUS/04	8
Project Cycle Management for International Development Cooperation*	SECS-P/01	8
Development Economics*	SECS-P/02	8
International Trade and Investment: Issues and Policies*	SECS-P/02	8
International Marketing*	SECS-P/08	8
Elective Course*		8
<i>EXTRA-CURRICULAR ACTIVITIES (D.M. 270/04 art. 10, c. 5, lettera d)</i>		
Computer skills, internships, other useful knowledge for entering the world of work		8
<i>FINAL EXAM WITH GRADUATION THESIS</i>		16
<i>Total ECTS</i>		<i>120</i>

Courses marked with * are equivalent to courses of the MGIMO

B) Study plan of the master's program "International Public and Business Administration" (the "IPBA") carried out by MGIMO

Course	Professor	ECTS
BASIC COURSES		
1) Theory and Practices of Modern Public Administration *	Tigran Zanko	3
2) Social Responsibility of Business Community*	Oleg Pichkov	3
3) Theory and Practice of Decision Making*	Aleksey Mikheev	3
4) Strategic Management *	Olga Lomakina	2
5) Business Development*	Kazbek Kulayev	3
6) Lobbying as International Business Practices *	Vitaly Subochev	2
7) Administration in State-owned Corporations in Russian Law and Common Law Jurisdictions *	Julia Karaulova	2
8) Foreign Language (Advanced English/Russian/Italian)*		4
Elective courses		8
TOTAL ECTS FOR SEMESTER - 30		

Courses marked with * are equivalent to courses of the University of Macerata

TABLE OF MUTUAL EQUIVALENCE OF COURSES/EXAMS

A) Table of mutual equivalence of the University of Macerata and MGIMO

Courses of the master's program "International Politics and Economic Relations" of the University of Macerata		Equivalent Courses in the master's program "International Public and Business Administration" of the MGIMO	
<i>Courses</i>	<i>ECTS</i>	<i>Courses</i>	<i>ECTS</i>
European Union Institutions and Policies	8	Legal Support for Public and Municipal Administration	2
History of International Relations	8	History of Public Institutions and Organizations	3
International Trade Law and WTO Rules + International Trade and Investment: issues and policies	8 + 8	Public Sector Economics Comparative Constitutional Law	3
Project Cycle Management for International Development Cooperation	8	Investment Infrastructure Projects	2
Maximum number of common ECTS	40		10

B) Table of mutual equivalence of the MGIMO and the University of Macerata

Courses in the master's program "International Public and Business Administration" of the MGIMO		Equivalent Courses of the master's program "International Politics and Economic Relations" of the University of Macerata	
<i>Courses</i>	<i>ECTS</i>	<i>Courses</i>	<i>ECTS</i>
Theory and Practices of Modern Public Administration + Social Responsibility of Business Community	3 + 2	Comparative Government and Politics of West and East Europe	8
Theory and Practice of Decision Making	3 + 2	Development Economics	8
Lobbying as International Business Practices	3	Comparative Sociology of Law and Global Social Indicators	8
Strategic Management + Business Development	3 + 2	International Marketing	8
Administration in State-owned Corporations in Russian Law and Common Law Jurisdictions	2	Comparative Public Law	8
Foreign Language (Advanced English/Russian/Italian)	4	Elective Course	8
Maximum number of common ECTS	24		48

The joint group of Russian and Italian Students will attend the following list of basic courses:

- in Macerata, in the first year of the double degree:
 1. European Union Institutions and Policies
 2. History of International Relations
 3. International Trade Law and WTO Rules
 4. International Trade and Investment: issues and policies
 5. Project Cycle Management for International Development Cooperation

- in Moscow, in the second year of the double degree
 1. Theory and Practices of Modern Public Administration
 2. Social Responsibility of Business Community
 3. Theory and Practice of Decision Making
 4. Strategic Management
 5. Business Development
 6. Lobbying as International Business Practices
 7. Administration in State-owned Corporations in Russian Law and Common Law Jurisdictions
 8. Foreign Language (Advanced English/Russian/Italian)

ANNEX 3. TABLE OF EQUIVALENCE OF GRADES

Grades at the MGIMO	Grades at the Macerata University
< 60	<18
60-66	18-24
67-74	25-26
75-81	27-28
82-89	29
90-95	30
96-100	30 E LODE